



**SUMMA CUM LAUDE**

**COMPANY PROFILE**

CIVIL CONTRACTORS  
2018

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# ABOUT US

## Incorporation

Summa Cum Laude Limited is a limited liability company registered with the Nigerian Corporate Affairs Commission in 2010, to carry on business as a Real Estate Company with competence in building and civil contracting; general trading; distribution and supply of building and allied products.

The Company was incorporated with an authorized Share Capital of One Million Naira Only (N 1,000,000.00) at incorporation divided into One Million (1,000,000) ordinary shares of N 1.00 each. However, considering the financial implications of the projects to be undertaken by the company, her share capital will be increased through additional Directors and Shareholders' who are willing and capable of sharing in the company's mission.

## Core Values

The propelling values for our people and their activities are:



Excellence



Professionalism



Honour



Integrity



## Mission

"To create the best value for our clients, our people and our community".

## Vision

"To be the leading integrated real estate company in Nigeria".

## Shareholders/ Directors

The Company's Shareholders and their shareholdings are as stated below:

S/N	Name	Brief Description	% Shareholding
1	Adebayo T. Adams	Estate Surveyor and Business Consultant	40%
2	Ayodele A. Banjo	Legal Practitioner	30%
3	Ayodeji A. Adams	Civil Engineer	30%
Total			100%





## BUSINESS SERVICES

### Client Segmentation/Sectors

Our clientele covers the entire spectrum of the economy- public and private sectors.

A full picture of our client segmentation reveals:

- Public Infrastructure:
  1. Basic Infrastructure; and
  2. Building Construction.
- Private Sector Asset Development and Maintenance:
  1. Commercial/ Residential Property Development;
  2. Project Management;

### Service Lines

Our services offerings include:

- Building; Property Management and Services;
- Civil and Specialist Engineering and Services;
- Road Construction and Maintenance;
- Supplies and Installation

### Service Segmentation

Construction	Maintenance	Civil Engineering/ Special Project	Supplies and Installation
<ul style="list-style-type: none"> <li>• Building</li> <li>• Remodelling</li> <li>• Social Housing</li> </ul>	<ul style="list-style-type: none"> <li>• Renovation</li> <li>• Property Management</li> <li>• Utility Upgrade</li> </ul>	<ul style="list-style-type: none"> <li>• Road</li> <li>• Road Maintenance</li> <li>• Major Infrastructure Projects</li> <li>• Borehole</li> </ul>	<ul style="list-style-type: none"> <li>• Building Fittings &amp; Fixtures</li> <li>• Furniture</li> <li>• IT and Electronic Equipment</li> </ul>

### Key Clients

The company's key clients till that have remain individuals and corporate organisations across the public and private sectors.

Notable amongst the company's clients are:

- |   |   |
|---|---|
| ✓ Federal Ministry of Education;                      | ✓ Ijebu North-East Local Government;    |
| ✓ Office of the Accountant-General of the Federation; | ✓ Centage Savings & Loans Ltd.;         |
| ✓ Nigerian Communication Commission                   | ✓ Centage Properties Ltd.;              |
| ✓ Nigerian Port Authority                             | ✓ Sparklight Estates Ltd.;              |
| ✓ Central Bank of Nigeria                             | ✓ Stellarvera Development Company Ltd.; |
|   | ✓ Recon PDC Ltd; and Others             |

## PROJECTS EXECUTED

Some of the projects executed by the company till date are:

- 5- Storey Office Complex in Ikeja, Lagos
- Residential apartments for private clients
- Renovation of office apartments
- Property Management
- Construction of Boreholes;
- Grading of Roads
- Supply of ICT Equipment
- Supply of Office Furniture

*\*Some of the projects were executed in collaboration with other sister/partner companies.*



## Jobs Executed

<b>Client:</b>	Nigerian Communication Commission (NCC)
<b>Project:</b>	Supply and Installation of ICT and Furniture Facilities at Seven (7) selected Schools in South East Zone
<b>Project Cost:</b>	N230m
<b>Status:</b>	Completed





## PEOPLE

The company has in her employ, over 15 people. This is made up of 4 top management officers; 5 middle-level managers and over 6 technical workmen.

The company's management is made up persons with strong professional competence in different facets of the real estate and construction sectors, with accumulated business acumen for successful service delivery.



The company management make up is as detailed below:

Name	Designation	Background
Adebayo T. Adams	Chief Executive Officer	<ul style="list-style-type: none"> <li>Estate Management</li> <li>Finance</li> <li>Business Advisory</li> </ul>
Olufemi H. Kunnu	Chief Operating Officer	<ul style="list-style-type: none"> <li>Urban &amp; Regional Planning</li> </ul>
Adeniyi A. Adams	Head, Civil Engineering	<ul style="list-style-type: none"> <li>Civil Engineering</li> <li>Oil Rig Design</li> </ul>
Olarenwaju P. Ogunfile	Head, Building Construction	<ul style="list-style-type: none"> <li>Estate Management</li> </ul>
Abolaji Okueyungbo	Head, Infrastructure	<ul style="list-style-type: none"> <li>Architecture</li> </ul>
Dayo Marayesa	Project Manager	<ul style="list-style-type: none"> <li>Electrical Electronics Engineering</li> </ul>

The company has instituted a human capital management process that involves:

- Capacity Building and Support: with
  - Visible support of HR department as a strategic partner for addressing varying HR related issues;
  - Continuous training of staff to develop the required competencies; and
  - Adequate empowerment of staff to provide the needed technical competence for our projects.
- HR Programmes and Systems: our efficient and effective implementation of the following policies and processes make our staff self-motivated and highly productive workforce for our service delivery:
  - Performance management and goal setting;
  - Employee training, Learning and Development;
  - Career Management; and
  - Employee Incentive Programmes.



Overall, we are proud of and can claim hold of employees with the following productive qualities: Innovative; Goal oriented; Integrity; Motivated; Intelligent; Team Player; Responsible; Consistent; Hardworking; Good Listener; Respect others' opinions; Customer-Oriented; and Professional.

# EQUIPMENT

In addition to our people resource, Summa Cum Laude Ltd. boasts of access to a wide-range of latest equipment in the construction industry internationally. The company has invested highly in developing business relationships that can be leveraged upon for the use of several categories of equipment that are essential for the delivery of world-class services.



Equipment	Quantity	Age (in Years)
Trucks	2	1
Concrete Mixers	2	1
Levelling Equipment	3	2
Forklift	1	1
Vibrators and ramming equipment	3	1
Compact Excavator	1	1
Diesel Generating Sets	2	1
Other Construction Equipment	Several	Varied

*We have and will continue to invest in the equipment possession, being the needed resource to drive our goal of providing world-class services.*





## FINANCIAL FACTS

### **Business Capital**

The company has a working capital in excess of Twenty Million Naira Only (=N=20,000,000.00)

The existing shareholders and many other interested investors are willing to inject more funds at the need and call of the business.

### **Projected Annual Revenue**

Fifteen Million Naira Only (=N=15,000,000.00)

### **Bankers' Commitment**

Our bankers have expressed their willingness and capacity to support of business operations as the need arises going us a competitive financial support in the Nigerian business environment.



# PROFESSIONAL ADVISORS

## Auditors

**J. O AWOYEMI AND CO.**  
5TH Floor, Centage Plaza,  
Ikeja, Lagos

## Legal Advisers

**Olusola Osho & Co.**  
3rd Floor  
28, Shyllon Street  
Palm Groove, Lagos

## Bankers

**StanbicIBTC Bank Plc**  
**Centage Savings &  
Loans Ltd.**  
**Guaranty Trust Bank Plc.**



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## CONTACT US

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